

Opportunity Knocks

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Farr Healthcare, Inc.
Recruitment Expertise For Physiatry

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Call First

Opportunities

Always **FREE** to the Job Seeker!

Practice opportunities are available in almost every region of the country.

New opportunities arise every week or two and are posted on our web site
www.farrhealthcare.com

SCI opportunities in:
MD, MN

Pediatric rehab opportunity in:
CT

Medical Director, Rehab opportunities in:
KS, MA, MD, NC, TX, WA

Outpatient opportunities in:
AZ, DC, FL, KY, NJ, NY, WA

Inpatient/outpatient opportunities in:
AZ, CT, DC, FL, IL, KS, KY, MA, MD, MI, MN, NC, ND, NJ, NY, OH, OK, PA, SC, TN, TX, VA, WA, WI

Interventional pain management opportunities in:
AL, AR, AZ, CT, DE, ID, KS, KY, LA, MD, MI, MO, MS, NC, ND, NH, NJ, NM, NY, OH, OK, OR, PA, RI, TN, UT, VA, VT, WI, WV, WY



Thank You Referral Bonus

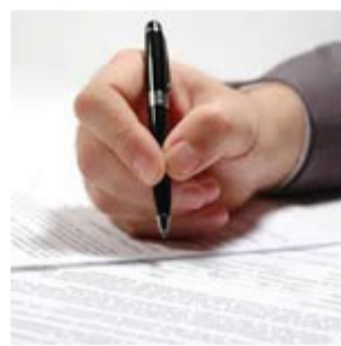


As a thank you, Farr Healthcare, Inc. continues its referral bonus program. Any doctors you refer to me for a particular opportunity who ultimately start work at that opportunity, Farr Healthcare, Inc. will provide you with a \$1,000 as a thank you. I look forward to hearing from you.

Testimonial

"I wanted to say that you amaze me-absolutely no other recruiter contacted me as much as you have. Without question, you have my respect and you will be the ONLY physician recruiter I recommend to the other residents."

John Hardin, D.O.



How to Tell if a Practice is a Good Fit



There is no perfect practice. Rather, just like with marriage, there is someone for everyone. However, there are signs to look for and questions to ask yourself when considering a new practice. First, do the doctors get along and seem to have common goals. Is there a good flow and energy between the doctors and the staff?

Sometimes, it's obvious that a practice may not be the best for you. Other times, it's more

difficult to tell. Try to find out about physician and staff retention in the practice. I can often help you to find out information such as this information which may be a bit sensitive for you to ask directly.

If the practice is busy and therefore has a lot of referral sources, then that's a positive sign. If not and the practice is asking you to develop referrals, this is more of a challenge and you should try to find out all you can about the referral network during your discussions with the practice.

Linda Farr

The Work of a Physician Recruiter

A physician recruiter is hired by the entity looking for a physiatrist. The compensation is a flat fee which is paid when the position is filled. The fee for physician recruitment is tax deductible. The physician recruiter has an obligation to find a physician for the entity. The recruiter should have the best interests of both the hiring entity and the new doctor in mind. If a new doctor starts and leaves shortly thereafter, it doesn't serve anyone well. Depending on the area of the country and the nature of the position anywhere from a few to many candidates will be presented to the hiring entity.

Linda Farr



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