

Opportunity Knocks

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Farr Healthcare, Inc.
Recruitment Expertise For Physiatry

425 N. Fourth Street • Lemoyne, PA 17043
888.DOC.7200 • 717.761.0650 • 717.761.5534 fax
farrhealth@comcast.net
www.farrhealthcare.com

Opportunities

Always **FREE** to the Job Seeker!

Practice opportunities are available in almost every region of the country:

AR, AZ, CA, CT, FL, IL, IN, KS, KY, MN, MO, MS, NC, NJ, NY, OH, PA, TN, TX

New opportunities arise every few weeks and are posted on our web site
www.farrhealthcare.com

Interventional pain management opportunities in:
AZ, IL, NC, OH, SC, TN, TX, VA, WA

Outpatient opportunities in:
CT, KS, KY, NY

For a description of these opportunities, please visit
www.farrhealthcare.com. Let me know if you want more information
about any opportunity.



Hope to see you in Seattle!

I'll be attending the annual AAPMR meeting in Seattle, WA from November 2 - 7. I'll be at the Job Fair. I'd love to meet with you. Please call me now at 888-362-7200 if you'd like to schedule a meeting or call me on my cell phone during the meeting at 717-265-4169.

Federal Mandates Notwithstanding

NOW IS THE TIME TO MOVE YOUR PRACTICE TO EMR

[Based upon recent federal mandates](#), all physician practices and hospitals will utilize an Electronic Medical Record system by the year 2014 or face negative financial consequences. In the meantime Federal Funding is scheduled to be available in 2011 for those practices that can effectively demonstrate "meaningful use" of their EMR system. (To learn more, see the [US Dept. of Health and Human Service' Health Information Technology website](#).) Given the near term promise of reimbursement and longer term financial penalties for non-compliance, how does a practice choose the best EMR solution?



EMR solutions already in place for some practices:

Early adopters of EMR have selected systems that address a variety of needs:

- Paper overload making both workflow and sharing of information challenging-to-nearly-impossible
- Overhead/staffing costs too high due to inadequate workflow and processes
- Lack of accountability/transparency in the management of the practice - especially the billing system - resulting in poor cash flow

Ready to evaluate an EMR? First separate business issues from technological concerns.

The key business issues include:

- Ease of transition - from your current system (paper or digital) and processes to a fully unified EMR
- Ease of use - intuitive workflow from a day-to-day perspective
- Ongoing technical support - from training and implementation through the life of the relationship
- Affordability - low initial investment and minimal monthly charges with high return, regardless of government reimbursement

Important technological concerns:

- Is the system CCHIT certified? (To learn more about the Certification Commission for Health Information Technology visit www.cchit.org.)
- Do you need onsite technical expertise to support it?
- Is expensive hardware, servers, etc., be required or can you just use the software?
- Is the software fully unified (meaning are the practice management, EMR and billing components integrated?) or is the ?solution? cobbled together?
- Is the office version compatible with an iPhone app for greater mobility?

Connect with an expert:

The team from [iSALUS Healthcare](#) can help you navigate the world of EMRs and identify the right solution for your practice. [Click here](#) to learn more or call 888.280.6678.

[iSALUS Healthcare](#) developed OfficeEMR in 2000. The first unified, web-based Electronic Medical Records system, OfficeEMR is Real SaaS: Simple, Affordable, Accessible and Secure.

Thank You Referral Bonus



As a thank you, Farr Healthcare is starting a new referral program. Any doctors you refer to me for a particular opportunity who ultimately take that opportunity, Farr Healthcare will provide you with \$1,000 as a thank you. I look forward to hearing from you.

Interview Tips



Self-confidence is very important during the interview process. Use the interview to distinguish yourself from others and highlight your strengths. As the saying goes, if you don't believe in yourself, others won't believe in you either.

When answering questions or during the interview discussions, show that you relate to the interviewer. Nod your head during the discussion on a point which you agree. Make an empathetic comment when you answer a question.

Try to find out during your initial phone conversation, what the practice is searching for. There's usually a key component that they're looking for in the new person. Use the interview to address who you are and that you have what they're looking for. You will have to convince the interviewer that you have what they're looking for or else someone else may get the position.

Everyone likes people who are happy, enthusiastic and easy to talk with. The same applies to your interview. Try as much as possible not to be nervous and instead be relaxed and show your naturally good qualities. If you don't have these qualities, display them in the interview and work towards them in life.

By Linda Farr

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